

How did Jesus Evangelize?

***A Study on how to share your
faith simply, effectively,
Biblically the way Jesus did***

George P John

Introduction

- Have you ever in your life lead someone to Christ?
- When was the last time you shared the gospel with someone?
- What is the Gospel And how would you present it?
- In the four Gospels, the Lord Jesus used at least 20 different methods to reach different categories of people

Introduction

- It is important to maintain certain perspectives in evangelism
- With the wrong perspective, many believers loose heart.
- In this study we want to look at the right perspective from the life of Jesus Christ regarding evangelism

Class Agenda

- Preparation for Evangelism
- Proclamation in Evangelism
- Presentation of Evangelism
- Propagation of Evangelism

Preparation for Evangelism

- Power of Prayer
- Knowledge of God's Word
- Depending on the Holy Spirit

Power of Prayer

- Since it is God who saves the unbeliever and uses the believer to give out the gospel, it should be easy to see that prayer would play an important role in evangelism

Power of Prayer – in the life of Jesus Christ

- Mark 1:35-39 – Now in the morning, having risen a long while before daylight, He went out and departed to a solitary place; **and there He prayed**. And Simon and those *who were* with Him searched for Him. When they found Him, they said to Him, “Everyone is looking for You.” But He said to them, “Let us go into the next towns, that I may preach there also, because for this purpose I have come forth.” And He was preaching in their synagogues throughout all Galilee, and casting out demons.
- Luke 5:16 – So He Himself, often withdrew into the wilderness and prayed.

Power of Prayer – in the life of the disciples

- Acts 1:12-14 -- Then they returned to Jerusalem from the mount called Olivet, which is near Jerusalem, a Sabbath day's journey. And when they had entered, they went up into the upper room where they were staying: Peter, James, John, and Andrew; Philip and Thomas; Bartholomew and Matthew; James *the son of Alphaeus* and Simon the Zealot; and Judas *the son of James*. **These all continued with one accord in prayer and supplication**, with the women and Mary the mother of Jesus, and with His brothers.

Power of Prayer – Taught in the Epistles

- Colossians 4:2-4 – **Continue earnestly in prayer**, being vigilant in it with thanksgiving; meanwhile **praying also for us, that God would open to us a door for the word**, to speak the mystery of Christ, for which I am also in chains, that I may make it manifest, as I ought to speak.
- 1 Timothy 2:1 – Therefore I exhort first of all that supplications, prayers, intercessions, and giving of thanks be made for all men

Power of Prayer

- This principle however should not be used as an excuse for not doing actual evangelism
- “Have you noticed how much praying for revival has been going on of lately – and how little revival has resulted? I believe the problem is that we have been trying to substitute praying for obeying” ***A.W. Tozer***

Power of Prayer

- In essence when we pray for revival and not do the work for revival we are saying the following
- Lord I know you have commanded us to go into all the world and preach the gospel to every creature (Mark 16:15), but we will stay here and pray
- We know that you have chosen the foolishness of preaching to save the lost, (1 Corinthians 1:21) but we will stay here and pray
- We know that the Bible tells us, “How will they hear without a preacher” (Romans 10:15), but we will stay here and pray
- “It is for sure easier to talk to God about people, than to talk to People about God” Ray Comfort

Knowledge of God's Word

- Luke 2:41-52
- He was sitting in the midst of teachers (v46)
- He was listening to the teachers (v46)
- He was asking the teachers questions (v46)
- He was about his Fathers business (v49)
- He increased in wisdom (v52)
- He increased in Stature (v52)
- He increased in favor with God and Men (v52)

Depending on the Holy Spirit

- John 16:5-15
- And when He has come, He will convict the world of sin, and of righteousness, and of judgment:
- of sin, because they do not believe in Me;
- of righteousness, because I go to My Father and you see Me no more;
- of judgment, because the ruler of this world is judged.

Depending on the Holy Spirit

- The Holy Spirit will convict the world of
 - Sin
 - Because they do not believe in Jesus
 - Shows the depravity of Man
 - Righteousness
 - Because Jesus is with the Father
 - Shows the Holiness of Jesus
 - Judgment
 - Because Satan (Ruler of this world) is judged
 - Talks about the judgment of Satan and his Children (Ephesians 2:2)

Class Agenda

- Preparation for Evangelism
- **Proclamation in Evangelism**
- Presentation of Evangelism
- Propagation of Evangelism

Proclamation in Evangelism

- In this section we will look at the message of the gospel.
- By looking at the true biblical message, we will get an understanding of the message Jesus spoke to draw men to himself.

Proclamation in Evangelism

- Mathew 13:1-23
- A Look at Biblical Gospel Message
- A Look at Modern Gospel Message

Proclamation in Evangelism

- Parable of the Sower
- Matthew 13:1-23
- Mark 4:1-20
- Luke 8:4-15

Parable of the Sower

- The Power is in the Seed
- The word of God has always been capable of influencing people, accomplishing its intended purpose

Parable of the Sower – Power is in the Seed

- Isaiah 55:10-11
- “For as the rain comes down, and the snow from heaven, and do not return there, but water the earth, and make it bring forth and bud, that it may give seed to the sower and bread to the eater, so shall My word be that goes forth from My mouth; it shall not return to Me void, but it shall accomplish what I please, and it shall prosper *in the thing* for which I sent it.”

Parable of the Sower – Power is in the Seed

- Hebrews 4:12-13
- “For the word of God *is* living and powerful, and sharper than any two-edged sword, piercing even to the division of soul and spirit, and of joints and marrow, and is a discerner of the thoughts and intents of the heart. 13 And there is no creature hidden from His sight, but all things *are* naked and open to the eyes of Him to whom we *must give* account.”

Parable of the Sower – Power is in the Seed

- Romans 1:16 –
- “For I am not ashamed of the gospel of Christ, for it is the power of God to salvation for everyone who believes, for the Jew first and also for the Greek”

Parable of the Sower – Power is in the Seed

- If people are going to be truly converted, it will not be through smooth speech or fancy presentations, but through the life-changing truth of the gospel.
- We can certainly use modern aids to present the gospel, but we must make sure that they are faithfully communicating the Word.
- **True conversion**, will occur only if we plant the proper “seed.” Maybe we don’t get the desired result, because we don’t sow the right seed.

Parable of the Sower

- The Result depends upon the type of soil
- We see the same seed, when sown, produced different results
 - One resulted in no reaction
 - Two resulted in false reaction
 - Only one out of the four resulted in bearing fruit
- The implication in this is, that every time we sow the seed, we are successful. If a person reject it, we have not failed.
- Lk.10: “He who hears you, hears Me, he who rejects you rejects Me, and he who rejects Me rejects Him who sent Me.”

Parable of the Sower

- Another principle taught here is concerning our goals
- Goals should center on how many are being taught, not converted
- Very few people accepted the message of Jesus (John 6:66)

A Look at Biblical Gospel Message

- Example 1: Luke 24:13-27 – On the Road to Emmaus
- Then He said to them, “O foolish ones, and slow of heart to believe in all that the prophets have spoken! Ought not the Christ to have suffered these things and to enter into His glory?” And beginning at Moses and all the Prophets, He expounded to them in all the Scriptures the things concerning Himself
- What did Jesus Christ use to explain things concerning Himself?
- The Law (Moses) and the Prophets (the word of God)

A Look at Biblical Gospel Message

- Example 2: Luke 10:25-37
- And behold, a certain lawyer stood up and tested Him, saying, “Teacher, what shall I do to inherit eternal life?” He said to him, “What is written in the law? What is your reading of it?” So he answered and said, “*You shall love the Lord your God with all your heart, with all your soul, with all your strength, and with all your mind,*’ and ‘*your neighbor as yourself.*” And He said to him, “You have answered rightly; do this and you will live.” But he, wanting to justify himself, said to Jesus, “And who is my neighbor?”
- When someone came to him with a question about salvation, what did Jesus present?
- The Law

A Look at Biblical Gospel Message

- Example 3: Luke 18:18-23
- Now a certain ruler asked Him, saying, “Good Teacher, what shall I do to inherit eternal life?” So Jesus said to him, “Why do you call Me good? No one *is* good but One, *that is*, God. You know the commandments: ‘*Do not commit adultery,*’ ‘*Do not murder,*’ ‘*Do not steal,*’ ‘*Do not bear false witness,*’ ‘*Honor your father and your mother.*’” And he said, “All these things I have kept from my youth.” So when Jesus heard these things, He said to him, “You still lack one thing. Sell all that you have and distribute to the poor, and you will have treasure in heaven; and come, follow Me.” But when he heard this, he became very sorrowful, for he was very rich.
- What did Jesus present to answer his questions about eternal life?
- The Law

A Look at Biblical Gospel Message

- In Biblical evangelism Jesus used the Law to the Proud
- 1 Timothy 1:8-11 – “But we know that the law is good if one uses it lawfully, knowing this: that the law is not made for a righteous person, but for the lawless and insubordinate, for the ungodly and for sinners, for the unholy and profane, for murderers of fathers and murderers of mothers, for manslayers, for fornicators, for sodomites, for kidnappers, for liars, for perjurers, and if there is any other thing that is contrary to sound doctrine, according to the glorious gospel of the blessed God which was committed to my trust.

What is the purpose of the Law

- Psalms 19:7 – The law of the Lord is perfect converting the soul
- What are things that will convert the soul?
 - Psalms 51:13 – *Then* I will teach transgressors Your ways, And sinners shall be converted to You
 - Acts 3:19 – **Repent** therefore and be **converted**, that your sins may be blotted out, so that times of refreshing may come from the presence of the Lord.

What is the purpose of the Law

- Romans 3:19-22
- Now we know that whatever the law says, it says to those who are under the law, that every mouth may be stopped, and all the world may become guilty before God. Therefore by the deeds of the law no flesh will be justified in His sight, **for by the law is the knowledge of sin.** But now the righteousness of God apart from the law is revealed being witnessed by the Law and Prophets, even the righteousness of God through faith in Jesus Christ, to all and on all who believe. For there is no difference

What is the purpose of the Law

- Romans 7:7-9
- What shall we say then? Is the law sin? Certainly not! On the contrary, **I would not have known sin except through the law.** For I would not have known covetousness unless the law had said, You shall not covet. But sin taking opportunity by the commandment produced in me all manner of evil desire. **For apart from the law sin was dead.** I was alive once without the law, but when the commandment came, sin revived and I died.

What is the purpose of the Law

- Galatians 3:24
- Therefore the law was our tutor *to bring us* to Christ, that we might be justified by faith

Four Functions of the Law

- The Law stops every mouth
- The Law shows that all the world is guilty before God
- The Law is the knowledge of sin
- Acts as a schoolmaster to bring one to Christ

What is the purpose of the Law

- The Law does not condemn
- John 3:18 – They are condemned already
- Proverbs 6:23 – For the commandment is a lamp and the law is a light
- Romans 3:20 – By the law is the knowledge of Sin
- Romans 7:13 – By the commandment sin became exceedingly sinful

What is the purpose of the Law

- The Law is written in our hearts
- Romans 2:15 – Which show the works of the law written in their hearts, their conscience bearing witness
 - Con – With
 - Science – knowledge
 - Conscience – “With Knowledge”

What is the purpose of the Law

- John 16:8 – The Holy Spirit convicts them of sin, righteousness and judgment
 - Sin – Transgression of the law
 - 1 John 3:4
 - Righteousness – of the law
 - Romans 10:4,5
 - Philippians 3:9
 - Judgment – which is by the law
 - Romans 2:15

What is the purpose of the Law

- The person must understand that His sin is primarily vertical
- Genesis 39:9 – Joseph said: How can I do this thing and sin against God
- Psalms 51:4 – Against you and you only have I sinned, and done this evil in your sight
- Luke 15:21 – And the son said to him, I have sinned against heaven
- Acts 20:21 – Repentance toward God

What is the purpose of the Law

- The person must understand that he has violated God's law and the wrath of God abides on Him
- John 3:36 – He who believes in the Son has everlasting life; and he who does not believe the Son shall not see life, but the wrath of God abides on him

What is the purpose of the Law

- The person must understand that Christ redeemed us from the curse of the law being made a curse for us
- Galatians 3:13 – Christ has redeemed us from the curse of the law, having become a curse for us (for it is written, “*Cursed is everyone who hangs on a tree*”)
- 2 Corinthians 5:21 – For He made Him who knew no sin *to be* sin for us, that we might become the righteousness of God in Him.

A Look at Biblical Gospel Message

- For by grace are you saved through faith
- Luke 14:18 – *The Spirit of the Lord is upon Me, Because He has anointed Me **To preach the gospel to the poor; He has sent Me to heal the brokenhearted, To proclaim liberty to the captives And recovery of sight to the blind, To set at liberty those who are oppressed; To proclaim the acceptable year of the Lord.***
 - **The Poor in Spirit (Mathew 5:3)**
 - **The broken hearted are the contrite ones (Isaiah 57:15)**
 - **The Captives (2 Corinthians 4:4)**
 - **The Blind (Mark 2:17)**
- In Biblical evangelism Jesus used the Grace to the Humble

Grace to the Humble

- John 8:1-11 – The Adulteress woman
- When Jesus had raised Himself up and saw no one but the woman, He said to her, “Woman, where are those accusers of yours? Has no one condemned you?”
- What did Jesus present to someone who has humbled themselves
- Grace

Grace to the Humble

- John 3
- Nicodemus was a leader of the Jews
- He was humble of heart, because he came to Jesus and acknowledged the Deity of the Son of God

- What did Jesus Present?
- John 3:16

Grace to the Humble

- Luke 5:17-26
- After the paralytic was brought to Jesus through the roof
 - “When He saw their faith, He said to him, man your sins are forgiven you
- What did Jesus Present when he saw there faith
- Grace

Grace to the Humble

- The individual must understand that “God demonstrated His love toward us”
- Romans 5:8 – But God demonstrates His own love toward us, in that while we were still sinners, Christ died for us.

Grace to the Humble

- The individual must understand that in believing in Jesus Christ they will be saved
- Acts 16:31 – Believe on the Lord Jesus Christ, and you will be saved, you and your household

A Look at Biblical Gospel Message

- In Biblical Gospel Message we see:
 - Law to the Proud
 - Grace to the Humble.
- The person understand
 - That his Sin is primarily vertical
 - That he has violated God's law and the wrath of God abides on Him
 - The need for a sacrifice where Christ redeemed us from the curse of the law being made a curse for us
 - That God demonstrated his love toward us at the cross
 - That in believing in Jesus Christ they will be saved

A Look at Modern Gospel Message

- In this section, it is not our intention to put down or ridicule anyone person or organization, but to show how modern gospel has strayed from the Biblical perspective of the gospel of Jesus Christ.
- “They will never accept grace until they tremble before a just and holy law” Charles Spurgeon
- “Evermore the law must prepare the way for the gospel. To overlook this in instructing souls is almost certain to result in false hope, the introduction of a false standard of Christian experience, and to fill the church with false converts” Charles Finney

A Look at Modern Gospel Message

- The issue that modern evangelism chose to attract sinners was the issue of “Life Enhancement”
- The emphasis speaks of “horizontal Repentance”
- “There is a vacuum in your heart that only Jesus can fill”
- There are thousands in churches today that do not know when they accepted Christ, because someone else told them that they are saved.

A Look at Modern Gospel Message

- There is lot of emphasis on activity and false assurance of salvation.
- “Many converts don’t fall away. They get followed up and squeezed into a local church where they’re surrounded by a good social life, and they stay within the church given assurance they’re saved when there is no grounds for their salvation, because they do not have the things that accompany salvation. Follow up is when we get decisions, through crusades or gospel meetings and we take laborers from the harvest field, and give them this disheartening task of running after these decisions to make sure they are going on with God. What it is, is a sad admission of the amount of confidence we have in the power of our message and in the keeping power of God.”
- *Ray Comfort*

A Look at Modern Gospel Message

- What are some examples of Modern Gospel that you have heard?

Class Agenda

- Preparation for Evangelism
- Proclamation in Evangelism
- **Presentation of Evangelism**
- Propagation of Evangelism

Presentation of Evangelism

- Many Christians want to share the gospel of Christ with others, yet many often feel awkward in their attempts to talk with others. Or they simply don't know how to establish contacts to share the gospel. In this section we will look at how Jesus approached the presentation of the gospel.

Presentation of Evangelism

- What are different Methods of Evangelism

Presentation of Evangelism – Methods of Evangelism

- Helping the needy
 - Mathew 4:23-25
 - This is the method most used by the Lord
 - Action speaks louder than Words
 - The sinners see genuine concern on your part

Presentation of Evangelism – Methods of Evangelism

- Home Based Bible Studies (Luke 5:27-32)
 - They provide a means of reaching the un-churched
 - They can be a spiritual nursery for discipleship
 - They offer a method of assimilating people into Church Life
 - They are a training ground to test and exercise spiritual gift
 - Bible Studies are good places to engage prodigal children in coming back to God

Presentation of Evangelism – Methods of Evangelism

- One-on-One Bible Study
 - John 3
 - Personal attention
 - No distractions from others
 - Can focus on there personal issues and concerns

Presentation of Evangelism – Methods of Evangelism

- Summer Kids Clubs and VBS
 - Mathew 19:13-15
 - Children are very receptive and have not been impacted as much by the sins of the world
 - It is a great way to reach the parents

Presentation of Evangelism – Methods of Evangelism

- Open Air Evangelism
 - Mathew 5
 - John 6
 - Harder to do open Air Evangelism
 - You see very little response

Presentation of Evangelism – Methods of Evangelism

- Possible Modern Methods
- Website
- Video Night at the Church
- Clubs (i.e. MOPS)
- Radio Program
- TV Program

Workshop Agenda

- Preparation for Evangelism
- Proclamation in Evangelism
- Presentation of Evangelism
- **Propagation of Evangelism**

Propagation of Evangelism

- Matthew 4:18-22 – And Jesus, walking by the Sea of Galilee, saw two brothers, Simon called Peter, and Andrew his brother, casting a net into the sea; for they were fishermen. Then He said to them, “**Follow Me, and I will make you fishers of men.**” They immediately left *their* nets and followed Him. Going on from there, He saw two other brothers, James *the son* of Zebedee, and John his brother, in the boat with Zebedee their father, mending their nets. He called them, and immediately they left the boat and their father, and followed Him.

Propagation of Evangelism

- Matthew 9:9-13 – As Jesus passed on from there, He saw a man named Matthew sitting at the tax office. And He said to him, “**Follow Me.**” **So he arose and followed Him.** Now it happened, as Jesus sat at the table in the house, *that* behold, many tax collectors and sinners came and sat down with Him and His disciples. And when the Pharisees saw *it*, they said to His disciples, “Why does your Teacher eat with tax collectors and sinners?” When Jesus heard *that*, He said to them, “Those who are well have no need of a physician, but those who are sick. But go and learn what *this* means: *‘I desire mercy and not sacrifice.’* For I did not come to call the righteous, but sinners, to repentance.”

Propagation of Evangelism

- John 1:43 – 49 The following day Jesus wanted to go to Galilee, and He found Philip and said to him, “Follow Me.” Now Philip was from Bethsaida, the city of Andrew and Peter. Philip found Nathanael and said to him, “We have found Him of whom Moses in the law, and also the prophets, wrote—Jesus of Nazareth, the son of Joseph.” And Nathanael said to him, “Can anything good come out of Nazareth?” Philip said to him, “Come and see.” Jesus saw Nathanael coming toward Him, and said of him, “Behold, an Israelite indeed, in whom is no deceit!” Nathanael said to Him, “How do You know me?” Jesus answered and said to him, “Before Philip called you, when you were under the fig tree, I saw you.” Nathanael answered and said to Him, “Rabbi, You are the Son of God! You are the King of Israel!”

Propagation of Evangelism

- Matthew 28:18-20 – And Jesus came and spoke to them, saying, “All authority has been given to Me in heaven and on earth. Go therefore and make disciples of all the nations, baptizing them in the name of the Father and of the Son and of the Holy Spirit, teaching them to observe all things that I have commanded you; and lo, I am with you always, *even to the end of the age.*” Amen.
- Notice the Four All
 - All Authority to Christ
 - The disciples were to go to all nations
 - Teaching all things Christ taught them
 - He would be with them always
- “The fact that this was a propagating command from disciple to disciple is evident in that eleven men could not possibly reach the whole world, teaching all things until the end of the Church Age. (Warren Henderson)

Propagation of Evangelism

- Disciples are made not Born – Walter A. Hendrichsen
- “Jesus had world vision. He expected His men to have world vision. Jesus expected them to see the world through the disciples that they would produce, just as He had seen the world through the twelve men He had raised up”

Workshop Agenda

- Preparation for Evangelism
- Proclamation in Evangelism
- Presentation of Evangelism
- Propagation of Evangelism
- **Conclusion**

Conclusion – What is our Response

- Examine yourself and see if you are in the faith
- 2 Corinthians 13:5 – Examine yourselves *as to* whether you are in the faith. Test yourselves. Do you not know yourselves, that Jesus Christ is in you?—unless indeed you are disqualified.
- 2 Peter 1:10-11 – Therefore, brethren, be even more diligent to make your call and election sure, for if you do these things you will never stumble; 11for so an entrance will be supplied to you abundantly into the everlasting kingdom of our Lord and Savior Jesus Christ

Conclusion – What is our Response

- Pray that the Lord will Open Doors to you
- Colossians 4:2-4 – **Continue earnestly in prayer**, being vigilant in it with thanksgiving; meanwhile **praying also for us, that God would open to us a door for the word**, to speak the mystery of Christ, for which I am also in chains, that I may make it manifest, as I ought to speak

Conclusion – What is our Response

- Make Disciples
- Matthew 28:18-20 – And Jesus came and spoke to them, saying, “All authority has been given to Me in heaven and on earth. Go therefore and make disciples of all the nations, baptizing them in the name of the Father and of the Son and of the Holy Spirit, teaching them to observe all things that I have commanded you; and lo, I am with you always, *even* to the end of the age.” Amen.

Give of your best to the Master
Give of the strength of your youth
Throw your soul's fresh glowing ardor
Into the battle for truth
Jesus has set the example
Dauntless was He young and brave
Give Him your loyal devotion
Give Him the best that you have

Howard B. Gross

Back up Slides

Presentation of Evangelism

- Example 1: John 4:1-26
- A Samaritan Woman Meets Her Messiah

Presentation of Evangelism - John 4:1-26

- Contact People Socially
- We must have social contacts.
 - Many Jews, because of their disdain for Samaritans, avoided Samaria. But for Jesus He needed to go through Samaria (v4)
- When people aren't coming to Christ, it's because we are not going to the people
- We can't be fishers of men if we don't go to the fish

Presentation of Evangelism - John 4:1-26

- We must not confuse separation with isolation
- People often use 2 Corinthians 6:14-18 – “do not be unequally yoked together with unbelievers... come out from among them and be separate.”

Presentation of Evangelism - John 4:1-26

- But this does not mean we are to isolate ourselves
- John 17:15 – I do not pray that You should take them out of the world, but that You should keep them from the evil one
- 1 Corinthians 5:9-11 – I wrote to you in my epistle not to keep company with sexually immoral people. Yet I certainly *did not mean* with the sexually immoral people of this world, or with the covetous, or extortioners, or idolaters, since then you would need to go out of the world. But now I have written to you not to keep company with anyone named a brother, who is sexually immoral, or covetous, or an idolater, or a reviler, or a drunkard, or an extortioner—not even to eat with such a person.

Presentation of Evangelism - John 4:1-26

- What are some Opportunities for Social Contact
- At School with Fellow student
 - Don't think that you are too young to be involved in leading others to Chris
 - How you serve now will likely be an indication of how you will serve later in life
- At work with fellow employee
 - We spend most of our life with these people.
 - We have the greatest potential to influence them, especially by example.
 - However be careful that you zeal to share the gospel with co workers do not steal time from your employer
- At home with neighbors, friends and Family
 - Those closest to us can be difficult, but are the most reachable.

Presentation of Evangelism - John 4:1-26

- Establish a Common Interest – John 4:7-8
 - The common interest in this case was “Water”
 - She came to draw water, He was thirsty and so he asked to for a drink of water.
- Realize the need to build rapport. Meaningful dialogue is not easy, especially involving spiritual matters.
- Common interest allow opportunity for meaningful dialogue. Once a bridge for communication has been established, it will be easier to discuss God’s word with another person
- What are some examples of Common Interest
- Family (Children, Grandchildren)
- Activities (Work, Community projects, hobbies)
- Shared Experiences (Travel, Tragedies, Trials)

Presentation of Evangelism - John 4:1-26

- Arouse Spiritual Interest – John 4:9-14
 - Though your actions (v9)
 - Jesus is talking to this woman
 - As a man He speaks to her, a woman
 - As a rabbi He speaks to her an immoral woman
 - As a Jew He speaks to her a Samaritan
 - In this case He aroused interest simply by speaking to her
 - We can arouse interest by our examples
 - Through your Words (v10-14)
 - Jesus' statement shifted their conversation to spiritual Matters. He led them into a discussion on a common Spiritual interest (Living Water)
 - We can raise questions or make statements that shift conversation to spiritual matters ("Why do you think our world is in such a mess?").
 - The discussion should first involve matters of common agreement.

Presentation of Evangelism - John 4:1-26

- Don't go too far too Fast – John: 4:15-16
 - Note Jesus' Discussion with the woman
 - She wanted “living water” but did she really understand?
 - Jesus saw the need to slow her down and provide the proper ground work.
 - She needed faith in Him as the messiah
 - He needed to provide evidence that He was the Messiah
 - So instead of given her the living water, He tells her of her husband. This will result in her conviction of Him as a prophet.
 - Sometimes people don't realize what they need first.
 - Some want to talk about revelation, when they need to be grounded on the rest of the Bible First.
 - Some want to discuss issues related to church organization, work, etc.. when they need to focus on the basic principle of being a Christian

Presentation of Evangelism - John 4:1-26

- Don't Condemn Unnecessarily – John 4:17-18
 - Jesus could have dwelt on her being an adulteress
 - John 3:17 – For God did not send His Son into the world to condemn the world, but that the world through Him might be saved.
 - John 12:46-48 – I have come as a light into the world, that whoever believes in Me should not abide in darkness. And if anyone hears My words and does not believe, I do not judge him; for I did not come to judge the world but to save the world. He who rejects Me, and does not receive My words, has that which judges him—the word that I have spoken will judge him in the last day.
 - Though we preach against sin and the Law, our primary purpose is to save, not to judge
 - Our focus should be to inform others of the forgiveness God offers

Presentation of Evangelism - John 4:1-26

- Stick with the main issue – John 4:19-25
 - In the case of the Samaritan woman
 - She turned the subject away from herself to where one should worship
 - Jesus answers her question, while effectively turning the conversation back to the original subject: who he is and what He offers
 - Remain steadfast to your objectives.
 - If seeking to establish a common ground of agreement, avoid jumping ahead
 - As you move from common to uncommon ground, take one step at a time. Get agreement at each step

Presentation of Evangelism - John 4:1-26

- Confront Directly – John 4:26
 - Finally Jesus Confronts the woman with His identity
 - This came after he had laid the groundwork